

Financial and Non-financial Sections/Corporate Data

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Ten-Year Summary

	Unit : Millions of yen																			
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020										
For the Year																				
Net sales	1,333,992	1,440,847	1,287,251	1,414,796	1,517,265	1,417,895	1,304,068	1,599,533	1,662,990	1,516,100										
Cost of sales	1,141,094	1,249,744	1,094,588	1,220,333	1,313,259	1,204,322	1,104,402	1,379,877	1,469,911	1,325,438										
Operating profit	57,290	52,293	52,500	66,281	71,871	70,420	59,761	72,819	36,861	37,952										
Ordinary profit	56,425	42,495	74,414	76,902	81,093	72,422	63,925	79,621	50,679	49,610										
Profit (loss) attributable to owners of parent	14,274	9,565	36,948	52,551	56,147	61,316	28,352	34,595	1,298	(72,850)										
Capital expenditures	43,213	52,141	52,957	65,944	57,636	78,103	75,685	76,231	103,418	88,043										
Depreciation and amortization	66,365	62,514	60,370	60,498	56,746	60,842	60,796	61,420	64,519	68,657										
R&D expenses	11,243	11,743	11,401	10,986	10,530	11,225	11,344	11,614	10,912	10,881										
At Year-End																				
Total assets*4	1,837,405	1,751,870	1,811,767	1,778,505	1,898,157	1,793,375	1,896,939	2,011,067	1,938,270	1,904,050										
Total non-current liabilities*4	572,321	565,542	549,198	514,279	490,825	452,038	480,079	465,570	486,921	520,123										
Total net assets	402,868	409,074	466,231	525,707	629,514	645,017	710,195	768,495	723,337	586,034										
Number of issued shares (common share) (thousands)	1,314,895	1,314,895	1,314,895	1,314,895	1,314,895	1,314,895	131,489	131,489	131,489	131,489										
Number of employees (consolidated)	21,762	22,015	22,181	23,112	23,413	24,636	24,859	26,959	28,426	28,601										
(Unit : Yen)																				
Per Share Amounts*1																				
Profit	¥	10.88	¥	7.29	¥	28.19	¥	40.10	¥	42.85	¥	46.80	¥	216.44	¥	264.15	¥	9.92	¥	(556.34)
Diluted profit		—		—		—		—		—		—		—		—		—		—
Net assets		262.38		267.62		309.17		348.54		420.36		423.83		4,743.27		5,211.20		4,838.31		3,870.35
Cash dividends applicable to the year		2.00		2.00		4.00		6.00		8.00		10.00		60.00		80.00		80.00		80.00
Financial Ratios (%)																				
Operating margin		4.3%		3.6%		4.1%		4.7%		4.7%		5.0%		4.6%		4.6%		2.2%		2.5%
Return on asset (ROA)*2*4		3.1%		2.4%		4.2%		4.3%		4.4%		3.9%		3.5%		4.1%		2.6%		2.6%
Return on equity (ROE)*3		4.2%		2.8%		9.8%		12.2%		11.1%		11.1%		4.8%		5.3%		0.2%		(12.8%)
Shareholders' equity ratio*4		18.7%		20.0%		22.4%		25.7%		29.0%		31.0%		32.8%		33.9%		32.7%		26.6%

- Notes 1. The Company consolidated its shares at a rate of one share for every 10 shares of its common share, with October 1, 2016 as the effective date. Accordingly, "Per Share Amounts" is calculated on the assumption that the consolidation of its shares was conducted at the beginning of FY2017.
2. Return on assets (ROA)
ROA = Ordinary profit / [(Total asset at the beginning of terms + total asset at the end of terms) / 2] x 100
3. Return on equity (ROE)
ROE = Profit (loss) attributable to owners of parent / {[(Total net assets at the beginning of terms - non-controlling interests at the beginning of terms - other deductions at the beginning of terms) + (Total net assets at the end of terms - non-controlling interests at the end of terms - other deductions at the end of terms)] / 2} x 100
4. Total assets, Total non-current liabilities, Return on asset (ROA), Shareholders' equity ratio
The Company has been applying "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28 on February 16, 2018) from the beginning of FY2019. Individual figures related to FY2018 have had the accounting standards applied retroactively.

Changes in Medium-Term Management Plans and Strategies



Financial Statements

Consolidated Balance Sheets

			Unit : Millions of yen		
	As of March 31, 2019	As of March 31, 2020		As of March 31, 2019	As of March 31, 2020
ASSETS			LIABILITIES		
Current assets			Current liabilities		
Cash and deposits	108,648	134,444	Notes and accounts payable - trade	147,566	113,148
Notes and accounts receivable - trade	248,220	217,259	Short-term borrowings	180,100	191,038
Merchandise and finished goods	92,452	111,409	Commercial papers	5,000	50,000
Work in process	108,293	112,908	Income taxes payable	7,869	10,221
Raw materials and supplies	134,825	127,908	Provision for bonuses	12,872	12,944
Leased gold bullion	99,154	95,557	Provision for loss on disposal of inventories	624	670
Other	120,954	158,444	Provision for product compensation	1,435	809
Allowance for doubtful accounts	(2,900)	(2,470)	Deposited gold bullion	253,918	294,312
Total current assets	909,647	955,462	Other	118,623	124,746
Non-current assets			Total current liabilities	728,011	797,892
Property, plant and equipment			Non-current liabilities		
Buildings and structures, net	157,448	155,868	Bonds payable	50,000	60,000
Machinery, equipment and vehicles, net	243,815	233,923	Long-term borrowings	259,667	246,578
Land, net	235,664	216,487	Deferred tax liabilities	25,616	26,667
Construction in progress	34,211	29,298	Deferred tax liabilities for land revaluation	24,097	21,514
Other, net	16,275	23,720	Provision for loss on business of subsidiaries and affiliates	805	4,014
Total property, plant and equipment, net	687,415	659,298	Provision for loss on business restructuring	—	30,272
Intangible assets			Provision for environmental measures	40,427	32,581
Goodwill	40,816	35,586	Provision for product compensation	1,040	392
Other	17,924	15,906	Provision for directors' retirement benefits	1,623	1,710
Total intangible assets	58,740	51,492	Retirement benefit liability	50,003	56,312
Investments and other assets			Other	33,639	40,078
Investment securities	236,572	183,043	Total non-current liabilities	486,921	520,123
Retirement benefit asset	1,050	3,211	Total liabilities	1,214,933	1,318,016
Deferred tax assets	19,610	15,572	NET ASSETS		
Other	29,322	40,081	Shareholders' equity		
Allowance for doubtful accounts	(4,088)	(4,112)	Share capital	119,457	119,457
Total investments and other assets	282,467	237,796	Capital surplus	92,393	92,393
Total non-current assets	1,028,622	948,588	Retained earnings	352,932	274,723
Total assets	1,938,270	1,904,050	Treasury shares	(2,123)	(2,157)
			Total shareholders' equity	562,659	484,416
			Accumulated other comprehensive income		
			Valuation difference on available-for-sale securities	51,220	22,806
			Deferred gains or losses on hedges	124	708
			Revaluation reserve for land	33,023	28,059
			Foreign currency translation adjustment	(5,828)	(12,212)
			Remeasurements of defined benefit plans	(7,617)	(16,997)
			Total accumulated other comprehensive income	70,922	22,364
			Non-controlling interests	89,754	79,252
			Total net assets	723,337	586,034
			Total liabilities and net assets	1,938,270	1,904,050

Consolidated Statements of Profit or Loss

			Unit : Millions of yen		
	Year Ended March 31, 2019 (Apr. 1, 2018–Mar. 31, 2019)	Year Ended March 31, 2020 (Apr. 1, 2019–Mar. 31, 2020)		Year Ended March 31, 2019 (Apr. 1, 2018–Mar. 31, 2019)	Year Ended March 31, 2020 (Apr. 1, 2019–Mar. 31, 2020)
Net sales	1,662,990	1,516,100	Net sales	1,662,990	1,516,100
Cost of sales	1,469,911	1,325,438	Cost of sales	1,469,911	1,325,438
Gross profit	193,078	190,662	Gross profit	193,078	190,662
Selling, general and administrative expenses	156,217	152,709	Selling, general and administrative expenses	156,217	152,709
Operating profit	36,861	37,952	Operating profit	36,861	37,952
Total non-operating income	32,412	31,362	Total non-operating income	32,412	31,362
Total non-operating expenses	18,593	19,704	Total non-operating expenses	18,593	19,704
Ordinary profit	50,679	49,610	Ordinary profit	50,679	49,610
Total extraordinary income	7,919	16,562	Total extraordinary income	7,919	16,562
Total extraordinary losses	22,253	106,671	Total extraordinary losses	22,253	106,671
Profit (loss) before income taxes	36,345	(40,498)	Profit (loss) before income taxes	36,345	(40,498)
Total income taxes	28,738	28,810	Total income taxes	28,738	28,810
Profit (loss)	7,606	(69,308)	Profit (loss)	7,606	(69,308)
Profit (loss) attributable to non-controlling interests	6,307	3,541	Profit (loss) attributable to non-controlling interests	6,307	3,541
Profit (loss) attributable to owners of parent	1,298	(72,850)	Profit (loss) attributable to owners of parent	1,298	(72,850)

Consolidated Statements of Cash Flows

			Unit : Millions of yen		
	Year Ended March 31, 2019 (Apr. 1, 2018–Mar. 31, 2019)	Year Ended March 31, 2020 (Apr. 1, 2019–Mar. 31, 2020)		Year Ended March 31, 2019 (Apr. 1, 2018–Mar. 31, 2019)	Year Ended March 31, 2020 (Apr. 1, 2019–Mar. 31, 2020)
Cash flows from operating activities	140,168	67,545	Cash flows from operating activities	140,168	67,545
Cash flows from investing activities	(86,238)	(66,898)	Cash flows from investing activities	(86,238)	(66,898)
Cash flows from financing activities	(47,613)	28,873	Cash flows from financing activities	(47,613)	28,873
Net increase (decrease) in cash and cash equivalents	7,691	27,559	Net increase (decrease) in cash and cash equivalents	7,691	27,559
Cash and cash equivalents at end of period	99,672	127,284	Cash and cash equivalents at end of period	99,672	127,284

Financial and Non-financial Sections/Corporate Data

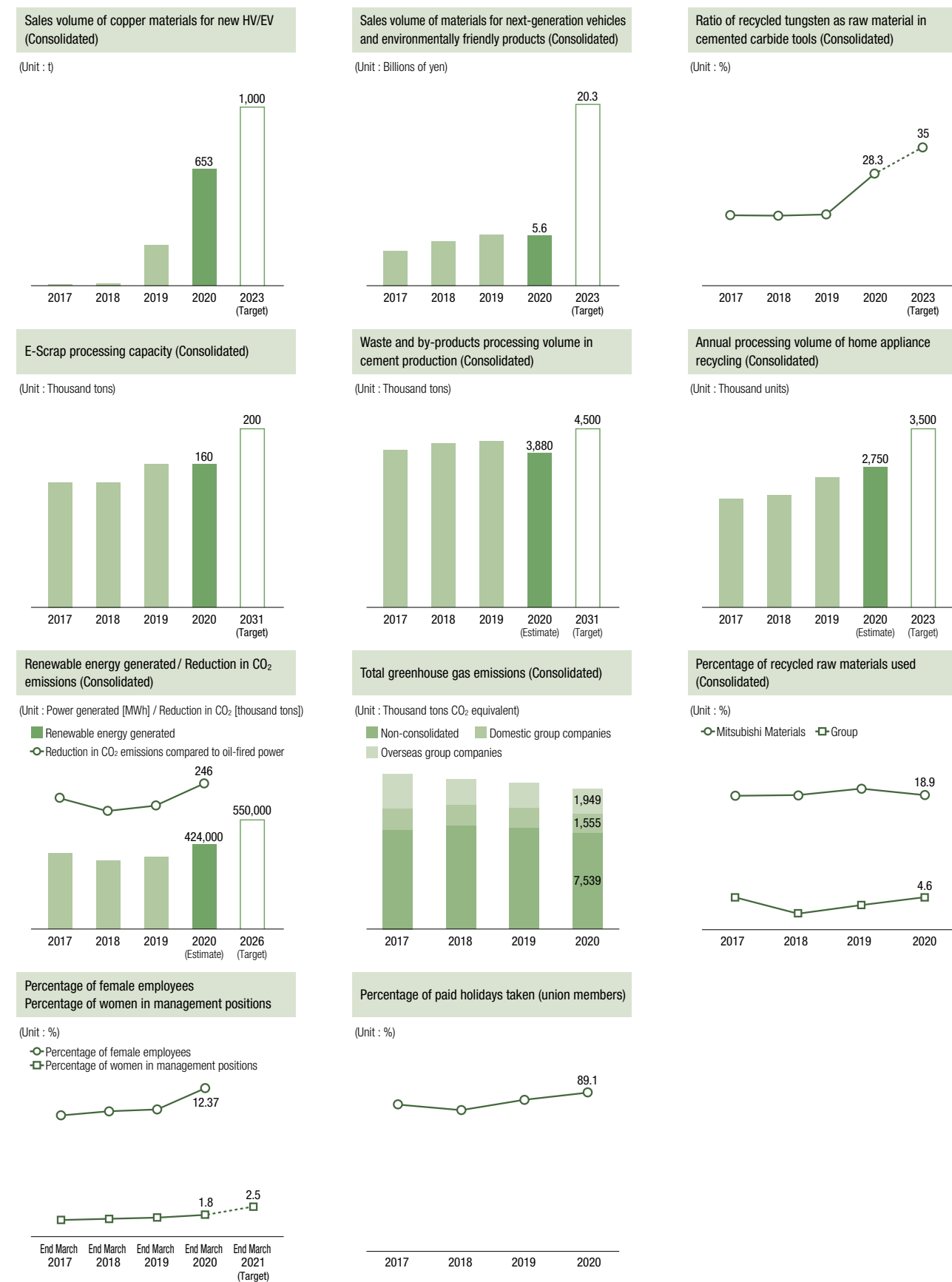
Performance Highlights (Financial/Non-financial)

Financial Performance (Consolidated)



Non-Financial Performance (Non-consolidated unless stated otherwise)

*Target values are current as of March 25, 2020.



* The Company has been applying "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28 on February 16, 2018) from the beginning of FY2019. Individual figures related to FY2018 have had the accounting standards applied retroactively.

Sales by Areas / Numbers of Affiliates / Numbers of Employees
(■ Main Mitsubishi Materials premises ● Main Group companies)

As of March 2020

Europe

Number of affiliates: 18
Number of employees: 1,227

- Advanced Products**
 - MMC Copper Products Oy (Current company name: Luvata Oy)
- Metalworking Solutions**
 - MMC HARTMETALL GmbH
 - MITSUBISHI MATERIALS ESPAÑA, S.A.
 - MMC HARDMETAL OOO Ltd.
 - MMC HARDMETAL POLAND Sp.z o.o.
- Metals**
 - MM Metal Recycling B.V.

East Asia

Number of affiliates: 17
Number of employees: 1,083

- Advanced Products**
 - MMC ELECTRONICS (HK) Ltd.
 - MMC SHANGHAI Co., Ltd.
 - MMC ELECTRONICS KOREA INC.
- Metalworking Solutions**
 - TIANJIN TIANLING CARBIDE TOOLS Co., Ltd.
- Corporate**
 - Mitsubishi Materials (Shanghai) Corporation

Southeast Asia

Number of affiliates: 21
Number of employees: 5,278

- Advanced Products**
 - MMC ELECTRONICS (THAILAND) Ltd.
 - MMC ELECTRONICS (M) Sdn. Bhd.
 - MMC Electronics Lao Co., Ltd.
- Metalworking Solutions**
 - MMC TOOLS (THAILAND) Co., Ltd.
 - MMC HARDMETAL INDIA PVT. LTD.
- Metals**
 - PT. Smelting
- Aluminum**
 - MA Extrusion India Pvt., Ltd.
- Corporate**
 - Mitsubishi Materials Southeast Asia Co., Ltd.

Oceania

Number of affiliates: 1
Number of employees: 11

- Cement**
 - MITSUBISHI MATERIALS (AUSTRALIA) Pty., Ltd.

Japan

Number of affiliates: 63
Number of employees: 17,098

- Head Office (Tokyo)
- Sapporo Branch (Hokkaido)
- Tohoku Branch (Miyagi Prefecture)
- Nagoya Branch (Aichi Prefecture)
- Osaka Regional Head Office (Osaka Prefecture)
- Kyushu Branch (Fukuoka Prefecture)

- Advanced Products**
 - Ceramics Plant (Saitama Prefecture)
 - Yokkaichi Plant (Mie Prefecture)
 - Sakai Plant (Osaka Prefecture)
 - Sanda Plant (Hyogo Prefecture)
 - Mitsubishi Materials Electronic Chemicals Co., Ltd. (Akita Prefecture)
 - Mitsubishi Shindoh Co., Ltd. (Tokyo) (Company disappearing in absorption-type merger as of April 1, 2020)
 - Mitsubishi Cable Industries, Ltd. (Tokyo)
- Metalworking Solutions**
 - Tsukuba Plant (Ibaraki Prefecture)
 - Gifu Plant (Gifu Prefecture)
 - Akashi Plant (Hyogo Prefecture)
 - Mitsubishi Hitachi Tool Engineering, Ltd.(Tokyo) (Current company name: MOLDINO Tool Engineering, Ltd.)
 - Diamet Corporation (Niigata Prefecture)
 - Japan New Metals Co., Ltd. (Osaka Prefecture)
- Metals**
 - Akita Refinery (Akita Prefecture)
 - Ikuno Plant (Hyogo Prefecture)
 - Naoshima Smelter & Refinery (Kagawa Prefecture)
 - Hosokura Metal Mining Co., Ltd. (Miyagi Prefecture)
 - Onahama Smelting and Refining Co., Ltd. (Tokyo)
 - Materials Eco-Refining Co., Ltd. (Tokyo)

North America

Number of affiliates: 24
Number of employees: 3,874

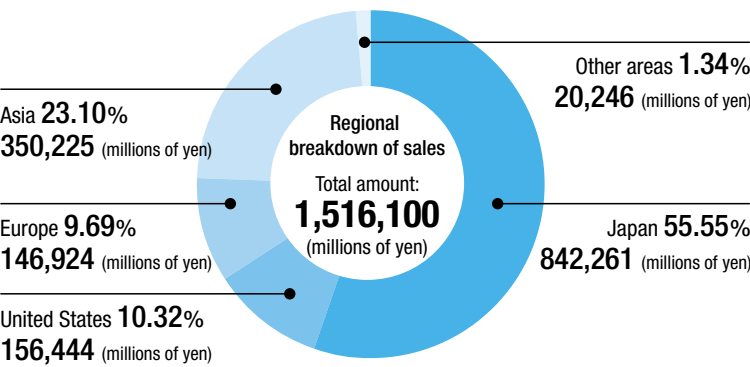
- Advanced Products**
 - Mitsubishi Polycrystalline Silicon America Corporation (MIPSA)
- Metalworking Solutions**
 - Mitsubishi Materials U.S.A. Corporation
- Cement**
 - Mitsubishi Cement Corporation
 - MCC Development Corporation
 - Robertson's Ready Mix, Ltd.

- Cement**
 - Aomori Plant (Aomori Prefecture)
 - Iwate Plant (Iwate Prefecture)
 - Yokoze Plant (Saitama Prefecture)
 - Higashitani Mine (Fukuoka Prefecture)
 - Kyushu Plant (Fukuoka Prefecture)
 - Ryoko Lime Industry Co., Ltd. (Tokyo)
- Environment & Energy Business**
 - Energy Project & Technology Center (Saitama Prefecture)
- Aluminum**
 - Mitsubishi Aluminum Co., Ltd. (Tokyo)
 - Universal Can Corporation (Tokyo)
- Affiliated**
 - Mitsubishi Materials Trading Corporation (Tokyo)
 - Mitsubishi Materials Techno Corporation (Tokyo)
- Corporate**
 - Saitama Property Management Office (Saitama Prefecture)
 - Smart Factory Promotion Center (Saitama Prefecture)
 - Production Engineering Center (Saitama Prefecture)
 - Central Research Institute (Ibaraki Prefecture)
 - Materials' Finance Co., Ltd. (Tokyo)
 - Material Business Support Corporation (Saitama Prefecture)

South America

Number of affiliates: 1
Number of employees: 30

- Advanced Products**
 - Luvata Sao Paulo



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Investor Information

As of March 31, 2020

Articles Concerning Stock

Total number of authorized shares: 340,000,000

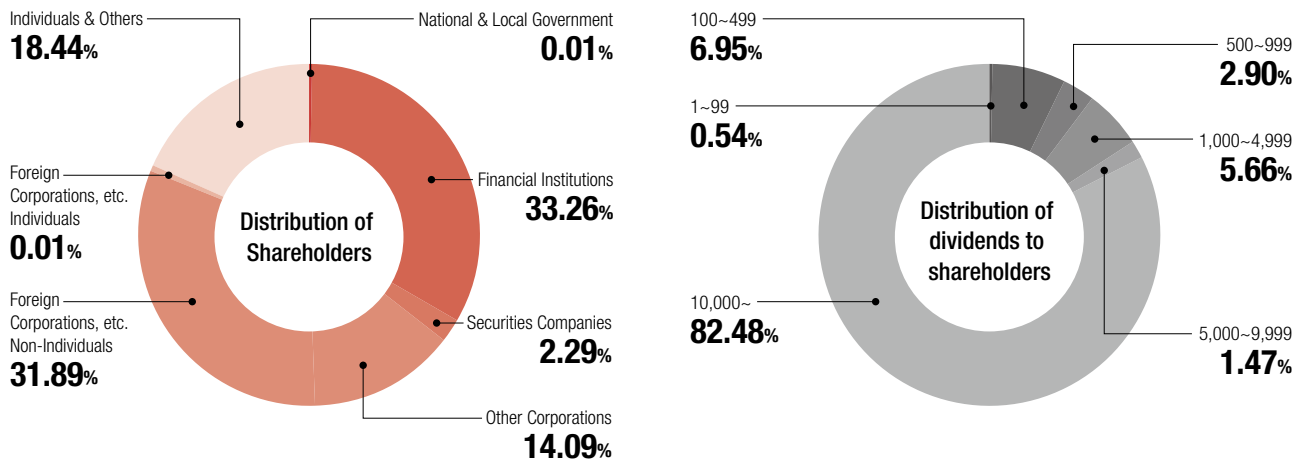
Total number of issued shares: 131,489,535

Number of shareholders: 93,001

Major Shareholders (Top 10 shareholders)

Name of Shareholders	Number of Shares Held (Thousand)	Percentage of Shareholding (%)*
The Master Trust Bank of Japan, Ltd. (Trust account)	9,575	7.31
Japan Trustee Services Bank, Ltd. (Trust account)	8,594	6.56
NORTHERN TRUST CO.(AVFC) RE SILCHESTER INTERNATIONAL INVESTORS INTERNATIONAL VALUE EQUITY TRUST	5,769	4.41
Meiji Yasuda Life Insurance Company	3,101	2.37
NORTHERN TRUST CO.(AVFC) RE U.S.TAX EXEMPTED PENSION FUNDS	3,097	2.37
Japan Trustee Services Bank, Ltd. (Trust account 5)	2,659	2.03
Japan Trustee Services Bank, Ltd. (Trust account 9)	2,461	1.88
JP MORGAN CHASE BANK 385151	2,248	1.72
NORTHERN TRUST CO.(AVFC) SUB A/C NON TREATY	2,054	1.57
MUFG Bank, Ltd.	2,003	1.53

Note: Percentages of shareholding were calculated after deducting treasury shares (547,837 shares)



Total Shareholder Return (TSR)

	March 2016	March 2017	March 2018	March 2019	March 2020
Mitsubishi Materials Corporation	81.2%	87.4%	85.1%	80.2%	64.7%
TOPIX	89.2%	102.3%	118.5%	112.5%	101.8%



Company Name: Mitsubishi Materials Corporation

Marunouchi Nijubashi Building 22F, 3-2-3, Marunouchi, Chiyoda-ku, Tokyo 100-8117 Japan

Date Established: April 1, 1950

Representative: Naoki Ono, Chief Executive Officer

Stock Listing: Tokyo Stock Exchange, Inc.

Paid-in Capital: ¥119,457 million

Total Assets: ¥1,904,050 million

Number of Employees: 4,906 (consolidated : 28,601)

Number of consolidated subsidiaries: 145

Number of equity method affiliated companies: 17

Membership:

KEIDANREN (Japan Business Federation), KEIZAI DOYUKAI (Japan Association of Corporate Executives), Japan Cement Association, Japan Mining Industry Association, ICMM (International Council on Mining & Metals), etc.

(As of March 31, 2020)